



Job Title: Director, Risk Management
Company: Willis Lease Finance Corporation

Location: Coconut Creek, FL

**Department:** Executive

## Summary:

The Director, Risk Management plays a pivotal role in understanding the strategic vision of the company to ensure comprehensive insurance coverage and adherence to risk management/mitigation practices and protocols. This position requires collaborating with various departments and stakeholders to identify risks, mitigate potential exposures, and provide regular reporting to supervisors and C-suite executives. Your ability to translate complex information into actionable solutions will be crucial in influencing decision-making across all leadership levels.

## Responsibilities:

- Lead and manage the advancement, execution, and oversight of the insurance/risk management function, ensuring compliance with all corporate policies including but not limited to Aviation, Liability, and D&O.
- Manage insurance efforts for the enterprise on a global scale, both domestically and internationally.
- Facilitate risk mitigation strategies and build practices, policies, and standards to elevate risk strategy.
- Partner with Human Resources and designated insurance broker to ensure employee benefits programs align with company business strategies and contract insurance compliance.
- Lead program development, including all new business requirements and initiatives like Cyber.
- Identify areas of improvement within operations to ensure compliance with standards.
- Optimize cost-effectiveness and performance in insurance/risk operations.
- Lead enterprise risk practices by reviewing data, conducting business continuity planning efforts, and crafting a world-class enterprise risk management program.
- Manage worker's compensation program.
- Negotiate contracts and agreements to achieve business goals.
- Present risk and compliance strategies and recommendations to C-suite leadership.
- Demonstrate a proven ability to transform complex information into practical solutions, effectively communicate recommendations, and exert influence on decision-making at all leadership levels.

## Qualifications / Requirements:

- Bachelor's degree in business administration, Risk Management, Finance, or a related field. Master's degree is a plus.
- Preferably 10 years of proven experience in insurance and risk management, preferably in a global company or related industry.





- In-depth knowledge of insurance policies, safety protocols, and risk management best practices.
- Strong negotiation and relationship-building skills to work effectively with insurance brokers and markets.
- Proven ability to develop and implement risk management strategies and programs.
- Excellent communication and presentation skills, with the ability to convey complex information to diverse audiences.
- Proficiency in project management and process improvement methodologies.
- Proficiency in MS Office Suite.
- Core competencies include but aren't limited to Risk Management, Regulatory Compliance, Process Improvement, Broker & Carrier Relations, Negotiations & Contracts, Project Management, Strategic Planning, etc.

## Travel/Misc.:

Domestic and International travel will be required as needed.