## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: November 2, 2015

### Willis Lease Finance Corporation

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 001-15369 (Commission File Number) **68-0070656** (I.R.S. Employer Identification Number)

#### 773 San Marin Drive, Suite 2215 Novato, California 94998

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (415) 408-4700

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02(a) Results of Operations and Financial Condition Item 7.01 Regulation FD Disclosure

The following information and exhibit are furnished pursuant to Item 2.02(a), "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure". This information shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

On November 2, 2015, the Company issued a news release setting forth the Company's results from operations for the three months and nine months ended September 30, 2015 and financial condition as of September 30, 2015. A copy of the news release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

#### **Item 9.01 Financial Statements & Exhibits**

The Company hereby furnishes the following exhibit pursuant to Item 2.02(a), "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure".

Exhibit No.	Description
99.1	News Release issued by Willis Lease Finance Corporation dated November 2, 2015.
	2

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned duly authorized officer.

Dated November 3, 2015

#### WILLIS LEASE FINANCE CORPORATION

By: /s/ Bradley S. Forsyth
Bradley S. Forsyth
Senior Vice President and
Chief Financial Officer





NEWS RELEASE

**CONTACT:** Brad Forsyth

Chief Financial Officer (415) 408-4700

#### Willis Lease Finance 3Q15 Profits Increase as Utilization Improves to 92%

**NOVATO, CA** — **November 2, 2015** — Willis Lease Finance Corporation (NASDAQ: WLFC), the premier independent jet engine lessor in the commercial finance sector, today reported its third quarter 2015 net income increased 163% to \$2.6 million, or \$0.32 per diluted share, compared to \$1.0 million, or \$0.12 per diluted share, in the third quarter of 2014. This follows a net loss in the second quarter of 2015 which totaled \$0.5 million or \$0.06 per share resulting from a \$3.1 million non-cash write-down related to the part-out of a wide-body aircraft engine. For the first nine months of 2015, net income was \$4.4 million, or \$0.55 per diluted share, compared to \$7.5 million, or \$0.92 per diluted share, for the first nine months of 2014.

"I was very pleased with the results we achieved in the third quarter," said Charles F. Willis, Chairman and CEO. "The improvement we have made in our portfolio utilization over the last nine months has been exceptional, reaching 92% at the end of the quarter—the highest point in the last six years. Due to the improvement in utilization as well as the growth in the portfolio, we achieved the highest level of quarterly lease rent revenue in our history. All of our major revenue categories registered impressive gains compared to the previous quarter as well as the same quarter last year. Besides utilization, we also ramped up our trading activity and parts sales during the third quarter. The opportunities in the market to trade assets are attractive right now and enhance our ability to build our portfolio and acquire inventory for our spare parts subsidiary, Willis Aero."

**Third quarter 2015 Highlights** (at or for the three-month periods ended September 30, 2015, compared to September 30, 2014, and June 30, 2015):

- Average utilization in the current quarter was 91%, a significant improvement from 84% reported for 2Q15 and 81% reported for 1Q15 and 82% in the year ago period.
- Utilization was 92% at quarter-end, compared to 87% at the end of 2Q15 and 82% a year ago.
- Total revenues increased 32% to \$57.8 million in the current quarter from \$43.8 million in the preceding quarter, and increased 27% from \$45.5 million in the third quarter of 2014, fueled by the growing lease portfolio, higher portfolio utilization and higher gains from the sale of equipment.
- Lease rent revenue has increased 11.6% year-over-year in 3Q15 due to improving utilization and growth in the lease portfolio. The average size of the lease portfolio for the YTD period increased 5.3% or \$53 million from the year ago period.
- Maintenance reserve revenues increased to \$16.1 million in the third quarter, up from \$10.5 million in the preceding quarter and \$13.1 million in the third quarter a year ago, reflecting higher usage of engines under lease due to improving portfolio utilization.
- Tangible book value per share increased 0.6% to \$26.55 at September 30, 2015, compared to \$26.39 a year ago.
- A total of 99,387 shares of common stock were repurchased in the quarter for \$1.6 million under the Company's five-year repurchase plan authorized in October 2012 and reapproved in April 2015.
- Liquidity available from the revolving credit facility was \$183 million, down from \$357 million a year ago. The prior year liquidity was positively impacted by the upsizing of the revolver in the second quarter of 2014.

"We have been working hard all year to improve our utilization, and the results are clear and impressive," said Donald A. Nunemaker, President. "Our utilization percentage has increased from 79% at December 31, 2014 to 92% at September 30, 2015. Along the way, we registered 8 out of 9 months of consecutive increases. Besides a lot of hard work and a great team effort, some of the other main reasons for the improvement include placing engines on longer term leases, securing longer term extensions and renewals, using capex to purchase primarily on-lease assets as well as proactive portfolio management, all underpinned by favorable market conditions. Over the years, we have seen our utilization fluctuate and rarely remain constant for an extended period of time. While we expect this to continue, we feel that our efforts to manage utilization will reduce some of the variability going forward."

"In the third quarter, we booked a non-cash write-down on equipment of \$5.5 million for two older wide-body engines that will be transferred to Willis Aero for part out, as well as a write-down of parts inventories related to engines we consigned to third parties in the past," said Brad Forsyth, Chief Financial Officer. The non-cash write-down expense was more than offset by profit on selling equipment and spare parts for both the quarter and the year-to-date periods.

#### Balance Sheet

As of September 30, 2015, Willis Lease had 197 commercial aircraft engines, 10 aircraft and 5 aircraft parts packages and other engine-related equipment in its lease portfolio, with a net book value of \$1.098 billion, compared to 196 commercial aircraft engines, 4 aircraft and 5 aircraft parts packages and other engine-related equipment in its lease portfolio, with a net book value of \$1.006 billion, a year ago. The Company's funded debt-to-equity ratio was 3.88 to 1 at quarter end, compared to 3.95 to 1 at June 30, 2015, and 3.50 to 1 a year ago.

#### Willis Lease Finance

Willis Lease Finance Corporation leases large and regional spare commercial aircraft engines, auxiliary power units and aircraft to airlines, aircraft engine manufacturers and maintenance, repair and overhaul providers in 120 countries. These leasing activities are integrated with engine and aircraft trading, engine lease pools supported by cutting edge technology, as well as various end-of-life solutions for aircraft, engines and aviation materials provided through its subsidiary, Willis Aeronautical Services, Inc.

Except for historical information, the matters discussed in this press release contain forward-looking statements that involve risks and uncertainties. Do not unduly rely on forward-looking statements, which give only expectations about the future and are not guarantees. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them. Our actual results may differ materially from the results discussed in forward-looking statements. Factors that might cause such a difference include, but are not limited to: the effects on the airline industry and the global economy of events such as terrorist activity, changes in oil prices and other disruptions to the world markets; trends in the airline industry and our ability to capitalize on those trends, including growth rates of markets and other economic factors; risks associated with owning and leasing jet engines and aircraft; our ability to successfully negotiate equipment purchases, sales and leases, to collect outstanding amounts due and to control costs and expenses; changes in interest rates and availability of capital, both to us and our customers; our ability to continue to meet the changing customer demands; regulatory changes affecting airline operations, aircraft maintenance, accounting standards and taxes; the market value of engines and other assets in our portfolio; and risks detailed in the Company's Annual Report on Form 10-K/A and other continuing reports filed with the Securities and Exchange Commission.

Consolidated Statements of Income (In thousands, except per share data, unaudited)

	Three Months Ended									Nine Mon			
	Sept 30,		June 30,		Sept 30,		% Change vs	% Change vs	_		ber 30,		%
DEVENTIE		2015	_	2015		2014	June 30, 2015	Sept 30, 2014	_	2015	_	2014	Change
REVENUE Lease rent revenue	\$	28,083	\$	25,813	\$	25,165	8.8%	11.6%	\$	78,993	\$	76,865	2.8%
Maintenance reserve	Ψ	20,003	Ψ	23,613	Ψ	23,103	0.070	11.070	ψ	10,773	Ψ	70,003	2.070
revenue		16,119		10,477		13,066	53.9%	23.4%		40,744		41,657	(2.2)%
Spare parts and equipment		10,117		10,177		15,000	23.570	23.170		10,711		11,007	(2.2)/0
sales		9,133		3,716		4,628	145.8%	97.3%		15,000		6,690	124.2%
Gain on sale of leased				ĺ		Í						ĺ	
equipment		3,804		3,234		1,891	17.6%	101.2%		7,700		3,713	107.4%
Other revenue		619		603		769	2.7%	(19.5)%		1,978		3,800	(47.9)%
Total revenue		57,758		43,843		45,519	31.7%	26.9%		144,415		132,725	8.8%
EXPENSES													
EXPENSES													
Depreciation and		17,089		17,668		16,714	(3.3)%	2.2%		52 462		48,159	8.9%
amortization expense Cost of spare parts and		17,089		17,008		10,/14	(3.3)%	2.270		52,462		46,139	8.970
equipment sales		5,919		2,820		4,218	109.9%	40.3%		10,219		6,173	65.5%
Write-down of equipment		5,498		3,058		450	79.8%	1121.8%		8,580		2,928	193.0%
General and administrative		11,742		9,112		9,107	28.9%	28.9%		30,826		28,055	9.9%
Technical expense		3,570		2,434		3,855	46.7%	(7.4)%		7,836		7,743	1.2%
Net finance costs		- ,		, -		,,,,,,		(,,,,,,		.,		.,.	
Interest expense		9,805		9,860		9,181	(0.6)%	6.8%		29,232		27,935	4.6%
Gain on extinguishment													
of debt							0.0%	0.0%		(1,151)			100.0%
Total net finance costs		9,805		9,860		9,181	(0.6)%	6.8%		28,081		27,935	0.5%
Total expenses		53,623		44,952		43,525	19.3%	23.2%		138,004		120,993	14.1%
Earnings (loss) from		4.105		(1.100)		1.004	,	105.40/				11.500	,
operations		4,135		(1,109)		1,994	n/a	107.4%		6,411		11,732	n/a
Earnings from joint													
ventures		558		215		269	159.5%	107.4%		1,127		819	37.6%
ventures				210		-07	107.070	107.170		1,127		01)	37.070
Income (loss) before													
income taxes		4,693		(894)		2,263	n/a	107.4%		7,538		12,551	(39.9)%
Income tax expense													
(benefit)		2,116		(402)		1,284	n/a	64.8%		3,155		5,026	(37.2)%
Net income (loss)													
attributable to common shareholders	\$	2,577	<b>©</b>	(492)	\$	979	n/a	163.2%	\$	4,383	<b>P</b>	7,525	(41.8)%
shareholders	Ψ	2,311	Ψ	(472)	Ψ	717	11/ a	103.270	Ψ	7,303	Ψ	1,323	(41.0)/0
Basic earnings (loss) per													
common share	\$	0.33	\$	(0.06)	\$	0.12			\$	0.56	\$	0.95	
common share	<u> </u>			(0.00)	Ť				Ť		Ť	0.70	
Diluted earnings (loss) per													
common share	\$	0.32	\$	(0.06)	\$	0.12			\$	0.55	\$	0.92	
			_										
Average common shares													
outstanding		7,839		7,841		7,938				7,843		7,943	
Diluted average common													
shares outstanding		7,963		7,991		8,123				8,011		8,163	

Consolidated Balance Sheets (In thousands, except share data, unaudited)

		Sept 30, 2015		June 30, 2015		Sept 30, 2014
ASSETS						
Cash and cash equivalents	\$	9,245	\$	16,172	\$	10,841
Restricted cash		26,883		50,686		47,116
Equipment held for operating lease, less accumulated depreciation		1,097,815		1,063,950		1,006,316
Equipment held for sale		21,054		29,352		20,795
Spare parts inventory		22,811		19,006		12,690
Operating lease related receivable, net of allowances		16,576		13,692		11,532
Investments		41,740		42,789		26,427
Property, equipment & furnishings, less accumulated depreciation		20,475		20,828		18,152
Intangible assets, net		990		1,048		1,222
Other assets		27,516		24,704		31,965
Total assets	\$	1,285,105	\$	1,282,227	\$	1,187,056
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LIABILITIES AND SHAREHOLDERS' EQUITY						
Liabilities:						
Accounts payable and accrued expenses	\$	18,883	\$	19,730	\$	20,949
Deferred income taxes		93,341		91,443		91,199
Notes payable		852,156		860,979		761,230
Maintenance reserves		69,789		67,770		73,298
Security deposits		25,973		19,359		19,899
Unearned lease revenue		5,115		5,018		3,046
Total liabilities		1,065,257		1,064,299		969,621
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Shareholders' equity:						
Common stock (\$0.01 par value)	\$	83	\$	82	\$	82
Paid-in capital in excess of par	•	40,880	•	41,338	•	42,284
Retained earnings		179,085		176,508		174,980
Accumulated other comprehensive income (loss), net of tax		(200)		<del></del>		89
Total shareholders' equity		219,848		217,928		217,435
-		217,010		217,520		217,133
Total liabilities and shareholders' equity	\$	1,285,105	\$	1,282,227	\$	1,187,056

Note: Transmitted on GlobeNewswire on November 2, 2015, at 1:08 p.m. PST.