UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: March 3, 2014

Willis Lease Finance Corporation

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-15369 (Commission File Number) 68-0070656 (I.R.S. Employer Identification Number)

773 San Marin Drive, Suite 2215 Novato, California 94998

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (415) 408-4700

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

(more)

Item 2.02(a) Results of Operations and Financial Condition Item 7.01 Regulation FD Disclosure

The following information and exhibit are furnished pursuant to Item 2.02(a), "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure". This information shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

On March 3, 2014, the Company issued a Press Release setting forth the Company's results from operations for the three months and twelve months ended December 31, 2013 and financial condition as of December 31, 2013. A copy of the Press Release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01 Financial Statements & Exhibits

The Company hereby furnishes the following exhibit pursuant to Item 2.02(a), "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure".

Exhibit No.

Description

99.1 Press Release issued by Willis Lease Finance Corporation, dated March 3, 2014.

(more)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated March 5, 2014

WILLIS LEASE FINANCE CORPORATION

By: <u>/s/ Bradley S. Forsyth</u> Bradley S. Forsyth Senior Vice President and Chief Financial Officer

(more)



NEWS RELEASE



CONTACT: Brad Forsyth Chief Financial Officer (415) 408-4700

Strong Fourth Quarter Propels Willis Lease Finance to \$15.6 Million Profit in 2013

NOVATO, CA – March 3, 2014 – Willis Lease Finance Corporation (NASDAQ: WLFC), the premier independent jet engine lessor in the commercial finance sector, today reported 2013 net income attributable to common shareholders of \$15.6 million, or \$1.89 per diluted share. Fourth quarter net income attributable to common shareholders was \$6.6 million, or \$0.81 per diluted share, fueled by 12.9% growth in lease rent revenue due to improved utilization and a larger lease portfolio, which contributed to 18.9% overall growth in total revenue.

"We ended 2013 with significant momentum, purchasing six new engines in December for over \$75 million, contributing to growth in both our portfolio and the Willis Mitsui JV portfolio, and closing new lease agreements for 19 engines, which is a record-setting pace for us," said Charles F. Willis, Chairman and CEO. "Our earnings this quarter are the highest we've reported since the third quarter of 2009. A major improvement in our portfolio utilization is one of the major reasons for the strong results, which has carried into 2014. Utilization reached 89% at the end of January 2014 which is the highest level reached in the past three years. Improving lease demand across all engine types, underpinned by our continued access to the global bank and capital markets, has provided a strong start to 2014."

In the fourth quarter of 2012, Willis Lease recorded a \$2.8 million charge related to the redemption of its preferred stock, which resulted in a net loss of \$0.8 million, or \$0.09 per diluted share. For the full year in 2012, a \$15.5 million pre-tax charge for extinguishment of debt and derivatives termination related to the successful closing of the WEST II ABS financing contributed to a net loss of \$3.8 million, or \$0.43 per diluted share.

Fourth Quarter and 2013 Highlights (at or for the three-month periods ended December 31, 2013, compared to December 31, 2012 and September 30, 2013):

- Tangible book value per share increased 10.8% to \$25.31 compared to \$22.85 a year ago.
- Repurchased 395,254 shares of common stock in 2013 for \$5.9 million at a weighted average price of \$14.97 per share.
- The lease portfolio increased 7.4% to \$1.03 billion from \$0.96 billion a year ago.
- Lease rent revenues increased 12.9% in the quarter and 7.6% for the year, reflecting higher average portfolio utilization and an increase in the average size of the lease portfolio.
- Total revenues increased 18.9% in the quarter and 7.0% for the year.
- Interest expense increased 22.0% to \$38.7 million compared to \$31.7 million a year ago, reflecting higher debt levels due to growth in the lease portfolio and higher average financing costs. The higher interest costs (pre-tax) were partially offset by the elimination of the \$2.5 million preferred dividend (after-tax) resulting from the repurchase of the preferred stock in October 2012.
- Average utilization in 2013 was 84% compared to 83% in 2012.
- Utilization was 86% at December 31, 2013, up from 85% at September 30, 2013 and 83% at June 30, 2013.
- Liquidity under the revolving credit facility was \$88 million at year end, down from \$148 million a year ago.



"In addition to growing our engine portfolio, we made strategic investments during 2013 to better position our business for the future," said Donald Nunemaker, President. "We increased the size of the engine lease portfolio of the Willis Mitsui joint venture by more than \$100 million in 2013, ending the year with 26 engines with a book value of \$242 million. We also launched Willis Aeronautical Services, Inc. to provide end-of-life solutions for aviation materials and services related to aircraft engines and acquired most of the assets and hired the team of professionals from JT-Power, LLC. The integration of this business is going well and the business was accretive to 2013 earnings, sooner than expected."

Balance Sheet

At December 31, 2013, Willis Lease had 202 commercial aircraft engines, 5 aircraft parts packages and 4 aircraft and other engine-related equipment in its lease portfolio, with a net book value of \$1.03 billion, compared to 184 commercial aircraft engines, 4 aircraft parts packages and 7 aircraft and other engine-related equipment in its lease portfolio, with a net book value of 0.96 billion, a year ago. The Company's funded debt-to-equity is 3.70 to 1 at year end, compared to 3.60 to 1 at September 30, 2013 and 3.50 to 1 a year ago.

About Willis Lease Finance

Willis Lease Finance Corporation leases large and regional spare commercial aircraft engines, APU's and aircraft to airlines, aircraft engine manufacturers, air cargo carriers and maintenance, repair and overhaul providers in 110 countries. These leasing activities are integrated with engine and aircraft trading, engine lease pools supported by cutting edge technology, as well as various end-of-life solutions for aircraft, engines and aviation materials provided through its subsidiary, Willis Aeronautical Services, Inc.

Except for historical information, the matters discussed in this press release contain forward-looking statements that involve risks and uncertainties. Do not unduly rely on forward-looking statements, which give only expectations about the future and are not guarantees. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them. Our actual results may differ materially from the results discussed in forward-looking statements. Factors that might cause such a difference include, but are not limited to: the effects on the airline industry and the global economy of events such as terrorist activity, changes in oil prices and other disruptions to the world markets; trends in the airline industry and our ability to capitalize on those trends, including growth rates of markets and other economic factors; risks associated with owning and leasing jet engines and aircraft; our ability to successfully negotiate equipment purchases, sales and leases, to collect outstanding amounts due and to control costs and expenses; changes in interest rates and availability of capital, both to us and our customers; our ability to continue to meet the changing customer demands; regulatory changes affecting airline operations, aircraft maintenance, accounting standards and taxes; the market value of engines and other assets in our portfolio; and risks detailed in the Company's Annual Report on Form 10-K/A and other continuing reports filed with the Securities and Exchange Commission.

Consolidated Statements of Income

(In thousands, except per share data)

	Three Months Ended December 31,			%	Twelve Months Ended December 31,				%	
		2013		2012	Change		2013		2012	Change
REVENUE										
Lease rent revenue	\$	26,721	\$	23,674	12.9%	\$	101,737	\$	94,591	7.6%
Maintenance reserve revenue		16,786		12,719	32.0%		46,694		41,387	12.8%
Gain on sale of leased equipment		2,119		942	124.9%		5,675		5,499	3.2%
Other revenue		1,577		2,357	(33.1)%		4,306		6,613	(34.9)%
Total revenue		47,203		39,692	18.9%		158,412		148,090	7.0%
EXPENSES										
Depreciation and amortization expense		15,164		13,710	10.6%		58,727		52,591	11.7%
Write-down of equipment		193		3,118	(93.8)%		6,461		5,874	10.0%
General and administrative		9,603		9,212	4.2%		33,868		34,551	(2.0)%
Technical expense		2,440		2,291	6.5%		12,863		7,006	83.6%
Net finance costs:										
Interest expense		9,735		9,155	6.3%		38,719		31,749	22.0%
Interest income		-		-	0.0%		-		(80)	(100.0)%
Loss on debt extinguishment and derivatives termination		-		50	(100.0)%		-		15,462	(100.0)%
Total net finance costs		9,735		9,205	5.8%		38,719		47,131	(17.8)%
Total expenses		37,135		37,536	(1.1)%		150,638		147,153	2.4%
Earnings from operations		10,068		2,156	367.0%		7,774		937	729.7%
Earnings from joint ventures		340		811	(58.1)%		3,526		1,759	100.5%
Income before income taxes		10,408		2,967	250.8%		11,300		2,696	319.1%
Income tax expense (benefit)		3,855		756	409.9%		(4,326)		1,161	(472.6)%
Net income	\$	6,553	\$	2,211	196.4%	\$	15,626	\$	1,535	918.0%
Preferred stock dividends		-		147	(100.0)%		-		2,493	(100.0)%
Preferred stock redemption costs		-		2,835	(100.0)%		-		2,835	(100.0)%
Net income (loss) attributable to common shareholders	\$	6,553	\$	(771)	n/a	\$	15,626	\$	(3,793)	n/a
Basic earnings (loss) per common share	\$	0.84	\$	(0.09)		\$	1.95	\$	(0.45)	
Diluted earnings (loss) per common share	\$	0.81	\$	(0.09)		\$	1.89	\$	(0.43)	
Average common shares outstanding		7,846		8,277			8,029		8,490	
Diluted average common shares outstanding		8,084		8,525			8,289		8,791	

Consolidated Balance Sheets

(In thousands, except share data)

(In thousands, except share data)				
	December 31,	December 31, 2012		
	2013			
ASSETS				
Cash and cash equivalents	\$ 12,469	\$ 5,379		
Restricted cash	51,126	24,591		
Equipment held for operating lease, less accumulated depreciation	1,033,022	961,459		
Equipment held for sale	32,491	23,607		
Operating lease related receivable, net of allowances	13,286	12,916		
Inventory	3,280	-		
Investments	23,485	21,831		
Property, equipment & furnishings, less accumulated depreciation	4,950	5,989		
Intangible assets, net	1,396	-		
Equipment purchase deposits	1,369	1,369		
Other assets	22,355	21,574		
Total assets	\$ 1,199,229	\$ 1,078,715		
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities:				
Accounts payable and accrued expenses	\$ 16,283	\$ 15,374		
Liabilities under derivative instruments	-	1,690		
Deferred income taxes	86,685	90,638		
Notes payable	787,614	696,988		
Maintenance reserves	77,335	63,313		
Security deposits	15,158	6,956		
Unearned lease revenue	3,549	4,593		
Total liabilities	986,624	879,552		
Shareholders' equity:				
Common stock (\$0.01 par value)	\$ 84	\$ 87		
Paid-in capital in excess of par	44,741	47,785		
Retained earnings	167,455	151,829		
Accumulated other comprehensive income (loss), net of tax	325	(538)		
Total shareholders' equity	212,605	199,163		
Total liabilities and shareholders' equity	\$ 1,199,229	\$ 1,078,715		

Consolidated Statements of Income (Loss)

(In thousands, except per share data)

						ember 31,					
	2013			2012		2011		2010		2009	
REVENUE											
Lease rent revenue	\$	101,737	\$	94,591	\$	104,663	\$	102,133	\$	102,390	
Maintenance reserve revenue		46,694		41,387		39,161		34,776		46,049	
Gain on sale of leased equipment		5,675		5,499		11,110		7,990		1,043	
Other revenue		4,306		6,613		1,719		3,403		958	
Total revenue		158,412		148,090		156,653		148,302		150,440	
EXPENSES											
Depreciation and amortization expense		58,727		52,591		51,250		48,704		44,091	
Write-down of equipment		6,461		5,874		3,341		2,874		6,133	
General and administrative		33,868		34,551		35,701		29,302		26,765	
Technical expense		12,863		7,006		8,394		8,118		7,149	
Net finance costs:											
Interest expense		38,719		31,749		35,201		40,945		36,013	
Interest income		-		(80)		(167)		(212)		(280)	
Loss (Gain) on debt extinguishment and derivatives termination		-		15,462		343		-		(876)	
Total net finance costs		38,719		47,131		35,377		40,733		34,857	
Total expenses		150,638		147,153		134,063		129,731		118,995	
Earnings from operations		7,774		937		22,590		18,571		31,445	
Earnings from joint ventures		3,526		1,759		1,295		1,109		942	
Income before income taxes		11,300		2,696		23,885		19,680		32,387	
Income tax expense (benefit)		(4,326)		1,161		9,377		7,630		10,020	
Net income	\$	15,626	\$	1,535	\$	14,508	\$	12,050	\$	22,367	
Preferred stock dividends		-		2,493		3,128		3,128		3,128	
Preferred stock redemption costs		-		2,835		-		-		-	
Net income (loss) attributable to common shareholders	\$	15,626	\$	(3,793)	\$	11,380	\$	8,922	\$	19,239	
Basic earnings (loss) per common share	\$	1.95	\$	(0.45)	\$	1.35	\$	1.03	\$	2.30	
Diluted earnings (loss) per common share	\$	1.89	\$	(0.43)	\$	1.28	\$	0.96	\$	2.14	
Average common shares outstanding		8,029		8,490		8,423		8,681		8,364	
Diluted average common shares outstanding		8,289		8,791		8,876		9,251		8,983	
		-0-									

Twelve Months Ended

Note: Transmitted on GlobeNewswire on March 3, 2014, at 6:00 a.m. PST.