## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: August 15, 2016

### Willis Lease Finance Corporation

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) **001-15369** (Commission File Number)

**68-0070656** (I.R.S. Employer Identification Number)

#### 773 San Marin Drive, Suite 2215 Novato, California 94998

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (415) 408-4700

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02(a) Results of Operations and Financial Condition Item 7.01 Regulation FD Disclosure

The following information and exhibit are furnished pursuant to Item 2.02(a), "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure". This information shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

On August 15, 2016, the Company issued a news release setting forth the Company's results from operations for the three and six months ended June 30, 2016 and financial condition as of June 30, 2016. A copy of the news release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

#### **Item 9.01 Financial Statements & Exhibits**

The Company hereby furnishes the following exhibit pursuant to Item 2.02(a), "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure".

Exhibit No.	Description
99.1	News Release issued by Willis Lease Finance Corporation dated August 15, 2016.
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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned duly authorized officer.

Dated August 16, 2016

#### WILLIS LEASE FINANCE CORPORATION

By: /s/ Scott B. Flaherty Scott B. Flaherty Senior Vice President and Chief Financial Officer





**NEWS RELEASE** 

**CONTACT:** Scott B. Flaherty Chief Financial Officer (415) 408-4700

#### Willis Lease Finance Reports Second Quarter Pretax Profit of \$5.8 Million

**NOVATO, CA** — **August 15, 2016** — Willis Lease Finance Corporation (NASDAQ: WLFC), the premier independent jet engine lessor in the commercial finance sector, today reported quarterly pretax income of \$5.8 million in the second quarter 2016, up \$6.7 million when compared to second quarter 2015 pretax income. Net income for the second quarter increased by \$3.9 million to \$3.4 million, or \$0.49 per diluted share, from \$(0.5 million), or \$(0.06) per diluted share, in the second quarter of 2015. Earnings in the second quarter included a \$1.9 million non-cash charge associated with the write down of an engine that will be retired at lease expiration.

"The core leasing business continues to perform well, benefitting from strong demand for many of the engine types in our portfolio," said Charles F. Willis, Chairman and CEO. "Our 90% plus utilization, which is always subject to fluctuation, has also allowed us to more appropriately price our products and services."

"We continue to focus on driving margin within the business, as we position ourselves for the future," said Brian R. Hole, President. "With up to \$1.0 billion in available credit from our newly amended revolving credit facility, as well as other capital markets alternatives available to the Company, we are actively pursuing opportunities to grow our leasing portfolio and diversify sources of revenue. This includes continuing to transition our subsidiary, Willis Aero, into a full scale end-of-life solutions provider and accelerating efforts to market our new business line providing industry leading technical services to customers around the world."

Second Quarter 2016 Highlights (at or for the periods ended June 30, 2016, compared to June 30, 2015, and December 31, 2015):

- Total revenue grew 13.3% to \$49.6 million in the second quarter of 2016 from \$43.8 million in the year ago comparable period.
- Second quarter lease rent revenue was \$29.2 million, up 12.7% from the year ago comparable period. Lease rent revenue was \$57.5 million, up 12.3% for the six months ended June 30, 2016, from the corresponding year ago period.
- Average utilization in the second quarter of 2016 was 90%, higher than the 84% recorded in the year ago comparable period and up from 87% in the prior quarter.
- Maintenance reserve revenue increased 48.1% to \$15.5 million in 2Q16 compared to \$10.5 million in 2Q15. Maintenance reserve revenue increased 36.7% to \$31.3 million in the six months ended June 30, 2016, compared to \$22.9 million corresponding year ago period.
- Pretax income of \$5.8 million is up \$6.7 million from the year ago comparable period.
- Net income of \$3.4 million, or \$0.49 per diluted share, as compared to \$(0.5 million) or \$(0.06) per diluted share in the comparable year ago period.
- The book value of owned and managed engines and aircraft was approximately \$1.4 billion at the end of the second quarter.

- Tangible book value per share increased 6% to \$29.32 at June 30, 2016, compared to \$27.72 at December 31, 2015.
- The Company purchased a total of 742,000 shares of common stock in the quarter under the Company's five-year share repurchase plan.
- During the second quarter of 2016 the Company expanded its revolving credit facility to up to \$1.0 billion, including a \$110 million accordion feature, and extended its maturity to 2021.
- Liquidity available from the revolving credit facility was \$316 million at June 30, 2016, up from \$151 million at December 31, 2015.

"We delivered significant value to the shareholders this quarter by capturing the discount to book value in our common equity through our share repurchase efforts," said Willis. "We believe the market has recognized the value of these efforts, as evidenced by our industry-leading, year-to-date share price appreciation."

#### **Balance Sheet**

As of June 30, 2016, Willis Lease had 201 commercial aircraft engines, 10 aircraft and 5 aircraft parts packages and other enginerelated equipment in its lease portfolio, with a net book value of \$1.1 billion. The Company's funded debt-to-equity ratio was 4.47 to 1 at quarter end compared to 4.14 to 1 at December 31, 2015.

#### Willis Lease Finance

Willis Lease Finance Corporation leases large and regional spare commercial aircraft engines, auxiliary power units and aircraft to airlines, aircraft engine manufacturers and maintenance, repair and overhaul providers in 120 countries. These leasing activities are integrated with engine and aircraft trading, engine lease pools supported by cutting edge technology, as well as various end-of-life solutions for aircraft, engines and aviation materials provided through its subsidiary, Willis Aeronautical Services, Inc.

Except for historical information, the matters discussed in this press release contain forward-looking statements that involve risks and uncertainties. Do not unduly rely on forward-looking statements, which give only expectations about the future and are not guarantees. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them. Our actual results may differ materially from the results discussed in forward-looking statements. Factors that might cause such a difference include, but are not limited to: the effects on the airline industry and the global economy of events such as terrorist activity, changes in oil prices and other disruptions to the world markets; trends in the airline industry and our ability to capitalize on those trends, including growth rates of markets and other economic factors; risks associated with owning and leasing jet engines and aircraft; our ability to successfully negotiate equipment purchases, sales and leases, to collect outstanding amounts due and to control costs and expenses; changes in interest rates and availability of capital, both to us and our customers; our ability to continue to meet the changing customer demands; regulatory changes affecting airline operations, aircraft maintenance, accounting standards and taxes; the market value of engines and other assets in our portfolio; and risks detailed in the Company's Annual Report on Form 10-K and other continuing reports filed with the Securities and Exchange Commission.

Consolidated Statements of Income (Loss) (In thousands, except per share data, unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,					%	
		2016		2015	Change		2016		2015	Change
REVENUE										
Lease rent revenue	\$	29,181	\$	25,882	12.7%	\$	57,457	\$	51,142	12.3%
Maintenance reserve revenue		15,514		10,477	48.1%		31,333		22,916	36.7%
Spare parts and equipment sales		3,673		3,716	(1.2)%		6,305		5,867	7.5%
Gain on sale of leased equipment		258		3,132	(91.8)%		3,250		3,862	(15.8)%
Other revenue	_	992		603	64.5%		1,992	_	1,359	46.6%
Total revenue		49,618		43,810	13.3%	_	100,337		85,146	17.8%
EXPENSES										
Depreciation and amortization expense		16,188		17,626	(8.2)%		32,607		35,288	(7.6)%
Cost of spare parts and equipment sales		2,787		2,820	(1.2)%		4,719		4,300	9.7%
Write-down of equipment		1,893		3,058	(38.1)%		3,929		3,082	27.5%
General and administrative		10,685		9,112	17.3%		22,437		19,084	17.6%
Technical expense		1,803		2,434	(25.9)%		3,499		4,266	(18.0)%
Net finance costs										
Interest expense		10,397		9,860	5.4%		20,405		19,427	5.0%
Loss (gain) on extinguishment of debt		137			0.0%		137		(1,151)	n/a
Total net finance costs		10,534		9,860	6.8%		20,542		18,276	12.4%
Total expenses		43,890		44,910	(2.3)%		87,733		84,296	4.1%
Earnings (loss) from operations		5,728		(1,100)	n/a		12,604		850	n/a
Earnings from joint ventures	_	56	_	215	(74.0)%		243		569	(57.3)%
Income (loss) before income taxes		5,784		(885)	n/a		12,847		1,419	n/a
Income tax expense (benefit)		2,418		(399)	n/a		5,470		547	n/a
Net income (loss)	\$	3,366	\$	(486)	n/a	\$	7,377	\$	872	n/a
Basic earnings per common share	\$	0.50	\$	(0.06)		\$	1.07	\$	0.11	
Diluted earnings per common share	\$	0.49	\$	(0.06)		\$	1.05	\$	0.11	
Average common shares outstanding		6,685		7,841			6,917		7,845	
Diluted average common shares outstanding		6,819		7,841			7,047		8,022	
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Consolidated Balance Sheets (In thousands, except share data, unaudited)

	Jı	ıne 30, 2016	December 31, 2015		
ASSETS					
Cash and cash equivalents	\$	21,054	\$	9,732	
Restricted cash		38,816		33,026	
Equipment held for operating lease, less accumulated depreciation		1,081,481		1,109,168	
Maintenance rights		16,774		12,140	
Equipment held for sale		29,727		23,454	
Operating lease related receivable, net of allowances		14,270		13,626	
Spare parts inventory		19,027		20,826	
Investments		44,295		41,295	
Property, equipment & furnishings, less accumulated depreciation		16,714		20,247	
Intangibles assets, net		816		932	
Other assets		9,423		9,839	
Total assets	\$	1,292,397	\$	1,294,285	
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LIABILITIES AND SHAREHOLDERS' EQUITY					
Liabilities:					
Accounts payable and accrued expenses	\$	19,203	\$	21,665	
Deferred income taxes		101,326		96,154	
Notes payable		876,706		866,089	
Maintenance reserves		69,273		71,054	
Security deposits		24,905		25,010	
Unearned lease revenue		4,834		5,090	
Total liabilities		1,096,247		1,085,062	
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Shareholders' equity:					
Common stock (\$0.01 par value)	\$	67	\$	75	
Paid-in capital in excess of par		7,933		28,720	
Retained earnings		188,326		180,949	
Accumulated other comprehensive loss, net of tax		(176)		(521)	
Total shareholders' equity		196,150		209,223	
		170,150		207,223	
Total liabilities and shareholders' equity	\$	1,292,397	\$	1,294,285	
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Note: Transmitted on GlobeNewswire on August 15, 2016, at 4:50 pm PT